



**CSC Empowerment &
Inclusion Programme**



**ANNUAL REPORT
2020**

CONTENTS

01	Chairperson Message	01
02	CEO Message	02
03	About CSC & CEIP	03
04	CSC Mission Vision	05
05	CEIP Mission Vision	06
06	Our Core Values	07
07	Operational Areas	08
08	Organogram	09
09	Our Team	11

02 CEIP

01	About CEIP	15
02	Product Catalogue	17
03	Financial Portfolio	19
04	CEIP Client Profile	20
05	COVID-19 Impact Survey & its Findings	21
06	News & Events	23
07	Feature Gender Norms & Transport Financing	26
08	Voices From the Field	27

03 CSC

01	Community Support Concern's Achievements	37
02	News & Events	41
03	Voices From the Field	47

04 Audited Reports

01	To the members of CSC Empowerment & Inclusion Programme	53
02	Report on the Audit of the Final Statements	58

05 Our Partners

01	Partners	63
----	----------	----

Chairperson's message



Greetings!

As I reflect upon the last year, 2020 has been a year of learning for all of us. I saw how CSC-CEIP has adapted to the changes no one was prepared for and has been able to take this ship forward in the most remarkable manner. As an immediate response, CEIP's head office and all branch offices were shut down to make the necessary changes and deploy precautionary measures to make the environment safe for the employees. Safety of our clients and staff is our utmost priority and we stayed in contact with our clients to boost their morale in these trying times.

In a research conducted by Simon Quinn and published by Oxford Review of Economic Policy, the impact of Covid-19 lockdown on micro-finance projects, both, week on week sales and household income, reportedly fell by about 90% in the month of March-April;

three quarters of the affectees being women. Under the umbrella of CEIP, the economic bump as a result of the pandemic was addressed and catered through socio-economic support for the clientele of CEIP. Our efforts are reflected in the disbursement totaling upto Rs. 11.3billion in 2020 by serving 290,221 clients, over the last three decades. Despite restricted mobility, the swift field assessments of the team, to work towards the immediate needs of the marginalized community through pandemic pressure, is remarkable. Door to door awareness was carried out to better equip our clients against the pandemic and recoveries were made from their doorstep to protect them from the risk of COVID-19.

Moreover, the challenges associated with, and as a result of the influences of the pandemic; the growing social realization of psychological and emotional discrepancies, was coped with, under the ambit of CSC. It has, over the years, integrated social inclusion, and women empowerment, with its economic programs to uplift the CSC community. We have supported the most affected families through our ration drive and provided seed money to some of our beneficiaries to setup their businesses and sustain themselves during this tough time.

The age of the pandemic continues to enhance and modify demands for safety, security, and societal well-being. I would like to applaud my team for their uninterrupted innovations for socio-economic support, as well as the community at large, who has come forth time to time, and trusted us with addressing and working towards the vulnerabilities that pose a hurdle to sustainable communities and empowered individuals.

Ayesah Tasleem
Chairperson - CSC and CEIP

CEO's message



The year 2020 has been a challenging year for CSC-CEIP as it has been for the entire world due to the COVID-19 pandemic. Like all other MFI's, CEIP had to shut down its branches during the lockdown period from March end to the start of April. In the face of adversity, CEIP decided to defer payments from clients in the month of April to provide them with some economic relief. Despite the socio economic uncertainty, CEIP continued disbursement to its clients as many people were losing their jobs and CEIP wanted to keep an avenue open for financial inflow for its clients during these trying times. According to the research survey conducted to gauge the impact of COVID-19 on CEIP's clients, 16% of the family members of clients have lost their jobs during the pandemic, a majority of which were factory workers.

Our staff gradually started taking recoveries in May and by June we were back at 90%

recovery. My team has worked tirelessly to make this possible and I would like to commend Dera Ghazi Khan staff as they were able to achieve 100% recovery despite the pandemic situation.

CSC with the help of its donor 'Brot fur die Welt (BROT)' provided relief packages in the form of ration bags to the most affected beneficiaries. The package was sufficient for an average family size of seven for one month. CSC has targeted over 2330 families with this ration drive and helped them sustain themselves during the Pandemic.

I would like to thank all our stakeholders for supporting us through these unprecedented times. I am very proud of my team especially the field staff who did not hesitate and continued to give their best at work despite the risk. They not only followed the SOPs in their work routine but also guided our clients to observe the same in their day to day work routine.

Hoping for better times!

Shaista Jan
CEO- CSC and CEIP

ABOUT CSC - CIEP

CSC Empowerment and Inclusion Programme, previously CSC established in 1989, is one of the pioneer organizations to provide microfinance to underprivileged households of Pakistan. In 2000, CSC received the seed money from Grameen Trust to start its first microfinance branch in Nishter Town. This paved the way for CEIP's current Microfinance Network with 29 branches in Central and South Punjab, offering 9 different microfinance products to its clients catering to different niches within the sector.

Enacting its vision to enable underserved communities to lead economically and socially prosperous lives, CSC has made multi-sectoral social development interventions, with emphasis on women empowerment, over the last 31 years. Utilizing various participatory development tools including

In 2015, the microfinance wing of CSC evolved into a separate legal entity, and became CSC Empowerment & Inclusion Programme (CEIP). With this, it assumed the responsibility of enhancing financial inclusion in the country. As CSC continues to focus on social inclusion and socio-economic development of marginalized communities, CEIP furthers the agenda of an enabling financial environment for the poor. Both entities maintain an underlying emphasis on women empowerment and development.

The microfinance function of CEIP works as a broad-based mechanism for enabling financial inclusion of women, aimed at the emancipation of this oppressed section of the society and their inclusion in its economic fabric. With over 99% of its loans disbursed to women for establishing microenterprises, CEIP



Note: This picture was taken in pre-covid times.

formation of Community Based Organizations (CBOs), transfer of productive assets, vocational and enterprise development trainings, social awareness and sensitization sessions, CSC has implemented 18 projects in South and Central Punjab. These projects have catered to the health and hygiene, disaster management and rehabilitation as well as the educational needs of the region's inhabitants since 2004. Currently CSC is implementing 'Promotion of Women Rights and Capacity Development in Punjab' in 30 villages of Shekhupura.

is driving economic reform by strengthening female participation and entrepreneurship. By harnessing the economic potential of women, CEIP is also facilitating societal transformation in the form of enhanced female mobility, access to public spaces, greater familial decision-making, and reduced occurrence of domestic violence.

CSC EMPOWERMENT AND INCLUSION PROGRAMME (CEIP)

Our Vision

"No economically active poor will remain financially excluded in our programme".

Our Mission

"To emerge as an outstanding microfinance institution offering a wide range of financial products and services to financially excluded segments of the society focusing women for micro and small enterprises, achieving sustainability and social performance".

Goals

- Enhancing financial inclusion in remote areas focusing on women-led small enterprises.
- Women and youth empowerment.

Objectives

- Enable target borrowers to start/expand their business.
- Offer innovative and need based financial products and services.
- Achieving 100% financial sustainability from microfinance operations.
- Provide financial education and business.



COMMUNITY SUPPORT CONCERN (CSC)

Our Vision

CSC visualizes that communities should be leading socially and economically prosperous lives.

Our Mission

Expanding quality social development support to underserved and marginalized communities through innovative and participatory approaches.

- Enhancing financial inclusion in remote areas focusing on women-led small enterprises.
- Women and youth empowerment.

Goals

Strengthening and empowering communities to solve their problems through collective action and community participation.

Objectives

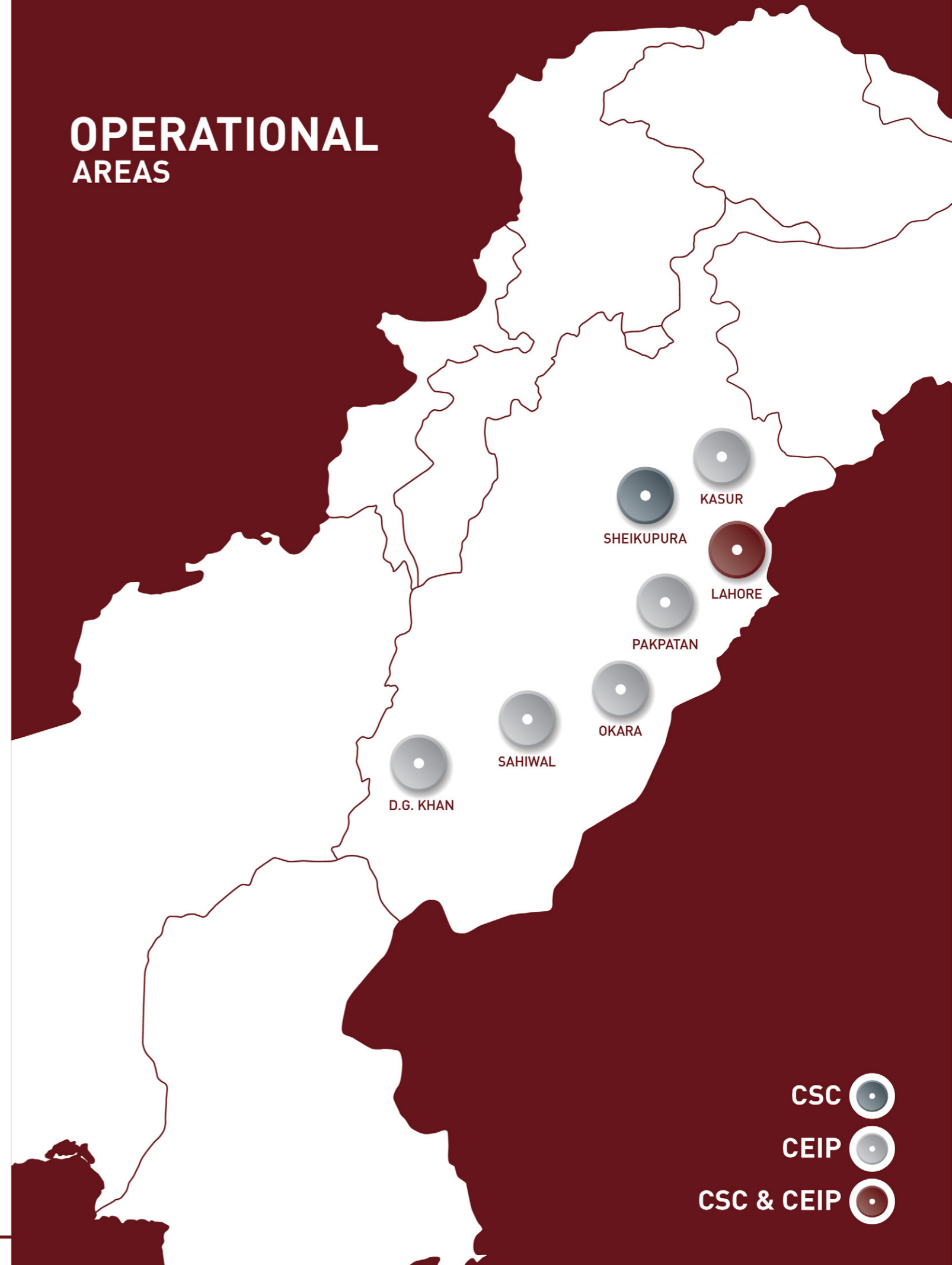
- To aware, educate, motivate and organize target communities for an improved quality of life.
- To enable and encourage communities to become self-sustainable.
- To train women as agents of change for socioeconomic development.



OUR CORE VALUES

- Commitment to Vision and Mission 
- Professionalism and Service Excellence 
- Responsibility and Accountability 
- Personal Development and Mentoring 
- Teamwork and Building Trust 
- Compliance of Policies and Processes 
- Open Communication 
- Integrity and Credibility 
- Good Health and Wellbeing 
- Decent Work and Economic Growth 
- Quality Education 
- Affordable and Clean Energy 
- Gender Equality 
- Partnership for the Goals 
- Reduced Inequality 
- No Poverty 

OPERATIONAL AREAS



Our Team



SHAHISTA JAN
C.E.O
shahistajan@cscpk.org



FAISAL SARWAR
Admin Manager
faisalsarwar@cscpk.org



JAWAD YOUSAF
CFO, Company Secretary
jawad@cscpk.org



ZEESHAN FARIDI
Finance Manager
zeeshan@cscpk.org



MUHAMMAD PERVAIZ
Finance Manager
pervaiz@cscpk.org



NABILA TEHSEEN
Operations Manager
nabila@cscpk.org



WARDA ALTAF
Business Development &
Communications Manager
warda.altaf@cscpk.org



NAYAB JAN
Head of Business
Development & External
Relations
nayab.jan@cscpk.org



ASAD ALI
Internal
Audit Manager
asad@cscpk.org



TARIQ NAZIR
Head of HR
Tariq.nazir@cscpk.org



NASIR HABIB
Training & Monitoring
Officer CSC
nasir@cscpk.org



SANA BILAL
IT Manager
sana@cscpk.org



ATIF HASSAN
Risk & Compliance
Manager
atif@cscpk.org



SHABANA BHATTI
CBO Coordinator CSC
shabana@cscpk.org





01 CEIP

CSC Empowerment and Inclusion Programme

About CEIP

Product Catalogue

Financial Portfolio

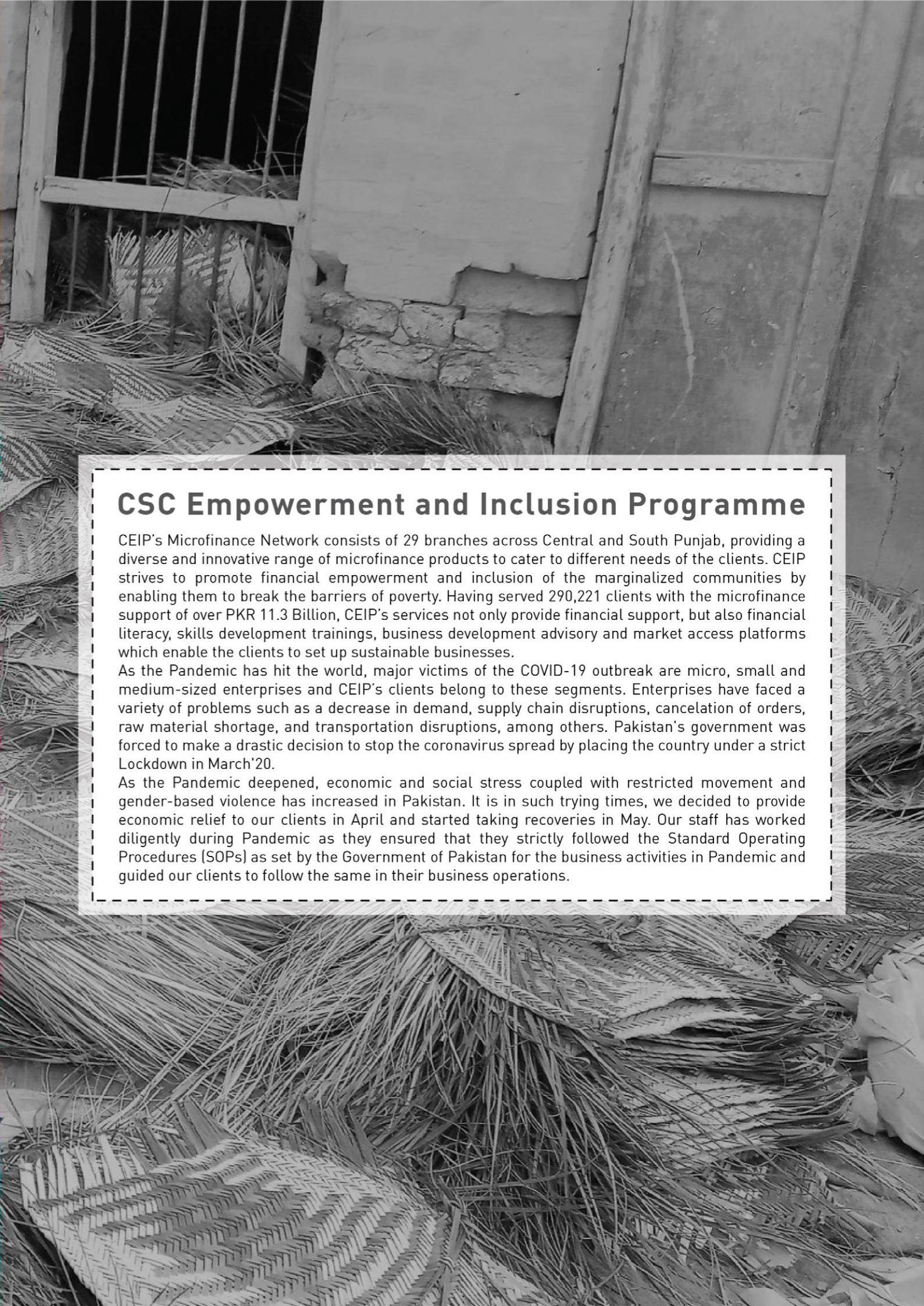
CEIP Client Profile

COVID-19 Impact Survey and its Findings

News & Events

Feature Gender Norms and Transport Financing

Voices From the Field



CSC Empowerment and Inclusion Programme

CEIP's Microfinance Network consists of 29 branches across Central and South Punjab, providing a diverse and innovative range of microfinance products to cater to different needs of the clients. CEIP strives to promote financial empowerment and inclusion of the marginalized communities by enabling them to break the barriers of poverty. Having served 290,221 clients with the microfinance support of over PKR 11.3 Billion, CEIP's services not only provide financial support, but also financial literacy, skills development trainings, business development advisory and market access platforms which enable the clients to set up sustainable businesses.

As the Pandemic has hit the world, major victims of the COVID-19 outbreak are micro, small and medium-sized enterprises and CEIP's clients belong to these segments. Enterprises have faced a variety of problems such as a decrease in demand, supply chain disruptions, cancellation of orders, raw material shortage, and transportation disruptions, among others. Pakistan's government was forced to make a drastic decision to stop the coronavirus spread by placing the country under a strict Lockdown in March '20.

As the Pandemic deepened, economic and social stress coupled with restricted movement and gender-based violence has increased in Pakistan. It is in such trying times, we decided to provide economic relief to our clients in April and started taking recoveries in May. Our staff has worked diligently during Pandemic as they ensured that they strictly followed the Standard Operating Procedures (SOPs) as set by the Government of Pakistan for the business activities in Pandemic and guided our clients to follow the same in their business operations.

PRODUCT CATALOGUE

CEIP offers a range of microfinance products to suit the evolving needs of its clients. The products are designed to provide a comprehensive growth facilitation of microenterprises, maximize the conduciveness of workplace/home and enhance the mobility of microentrepreneurs. The products include:

Micro-Credit Loan (MC)

Designed to provide microenterprise support, Micro-Credit Loans are essential for entrepreneurs aiming to establish enterprises, and enhance their operations to achieve sustainability.



Micro-Enterprise Loan (MEL)

Introduced to extend revamped support to micro-entrepreneurs, Micro-Enterprise Loans provide liquidity for sustainable enterprises that are aiming to expand the scale and scope of their operations for enhancing profitability.



Home Improvement Loan (HIL)

Home Improvement Loans facilitates the upgradation of homes and workplaces for financial gains through renting out of additional rooms or dedicating them for microenterprise operations.



Prime Minister's Interest Free Loan (PMIFL)

PMIFL serves clients that fall under the poverty bracket for conventional microfinance. The scheme is an important part of CEIP's poverty graduation model, and prepares clients in initiating microenterprises and enhancing their capacity to opt for larger microfinance loans.



Apni Sawari (Scooty) Loan

CEIP's Apni Sawari Loan aims to enhance female mobility to educational institutions and workplaces, rendering new impetus to economic participation and self-sufficiency of women.



Taleem (Education) Loan

CEIP's Taleem loan is financing primary, middle and high schools including vocational training institutes within its programme areas. The priority of this loan is to improve girls' education and youth education to empower them for better employment opportunities in the country.



Graduation Loan (GL)

Based on the Poverty Graduation Model, CEIP has shifted its D.G. Khan clients to a conventional portfolio, as they move up on the poverty scorecard. This approach perpetuates CEIP's belief towards empowering communities to eventually become self-reliant by giving them the required financial and social support.



PRIME (Solar) Loan

Under PMIC-KFW Renewable Energy Initiative through Microfinance Loan, CEIP is providing its clients an access to quality solar products which include solar lights and solar home systems on easy installments.



Beautician Loan

CSC Empowerment and Inclusion Programme (CEIP), Pakistan Microfinance Investment Company - PMIC and GharPar entered into a tri-party partnership aimed at skill development of aspiring women entrepreneurs with the aim to foster women empowerment and enhance financial inclusion. Under this partnership, CEIP is providing microcredit loans to the women providing services through GharPar's platform, to finance their beautician service kits.



Financial Portfolio

As at 30th June 2020


ITEMS	No of Active Clints (No)	Outstanding Loan Portfolio (PKR)	Total Disbursement (PKR)	Served Loan (NO)	Current Recovery Rate (%)	Portfolio at Risk (%)	Average Loan Size (PKR)
MC	29,708	999,314,587	9,100,152,000	233,165	94%	6%	39,029
MEL	3,439	299,092,266	623,425,000	4,829	98%	2%	129,100
HIL	90	10,751,172	29,800,000	158	96%	4%	188,608
GL	2,584	102,870,753	308,610,000	6,080	100%	0%	50,758
PMIFL	2,701	41,906,500	792,578,000	31,270	100%	0%	25,346
Scooty Loan	18	189,891	1,105,439	23	88%	12%	48,063
Taleem Loan	7	1,157,764	1,600,000	8	100%	0%	200,000
SEL	144	782,867	8,650,856	2,981	44%	56%	2,902
Captain	1	94,168	404,124	2	100%	0%	202,062
Total	38,692	1,456,159,968	10,866,325,419	278,516	95.27%	4.73%	39,015

CEIP Client Profile

What does an average CEIP client look like?

As part of our mission to facilitate the economic empowerment of women in Punjab, CEIP conducts surveys on all incoming clients to determine their household's assets and wealth. The survey is a collaboration between the World Bank and the Pakistan Poverty Alleviation Fund (PPAF) that gives policymakers and researchers a standardized poverty assessment tool in Pakistan which is called the Poverty Scorecard. Below, we provide a profile of our average client based on the analysis of 25,476 Poverty Scorecards of our clients dating back to 2013.

THE "AVERAGE" CEIP CLIENT



Never attended school

0-2 dependents at home

Some children currently attend school

Household has:

- Toilet
- Fridge
- Cooking appliances
- TV
- Motorcycle

Household doesn't have:

- Heater or AC
- Car
- Livestock
- Land

Contributors: Natalya Rahman and Sarah Thompson

COVID-19 Impact Survey and its Findings

We conducted an impact survey with 500 randomly selected clients through our database. The survey was conducted in a mix of 50% telephonic surveys and 50% on ground surveys. Trading and Business is the most affected sector according to the surveys. Some of the findings are as follows:

- 25% of the clients experienced lockdown in their area and 75% did not experience lockdown except for the initial 2 weeks.
- Around 53% clients have decreased income, whereas 14% have increased income and 26% have no impact on income.
- Only 6 clients, including family members, tested positive for COVID-19 and the rest 500+ were unaffected (or did not get themselves tested for COVID when sick).
- 16% family members of our clients lost their jobs whereas 84% were unaffected.
- 72% of clients from the survey are willing to take the loan again and 73% of them will reinvest in their existing businesses.
- 62% of clients have taken loans from other institutions and the remaining 38% have only taken loans from CEIP.
- 91% of the survey clients were able to pay installments on a timely basis and 9% were unable to pay on time due to financial difficulty.

ہم مل کر کرونا وائرس سے لڑ سکتے ہیں

آئیں مل کر اپنے آپ کو کرونا وائرس سے محفوظ کریں

گھوم سے بچیں



معاشرتی اجتماعات سے گریز کریں

گھر میں قیام کریں



اپنے آپ اور دوسروں کو بچانے کے لیے گھر میں قیام کریں

ہاتھوں کو دھوئیں



20 سیکنڈز تک ساہن سے ہاتھ دھوئیں

ہانگ کا استعمال کریں



اپنے چہرے کو ڈھانپیں اور منہ کو چھونے سے پرہیز کریں

کھانے پینے کی چیزیں



کھانے پینے کی چیزیں باجھینے وقت کبھی کا استعمال کریں

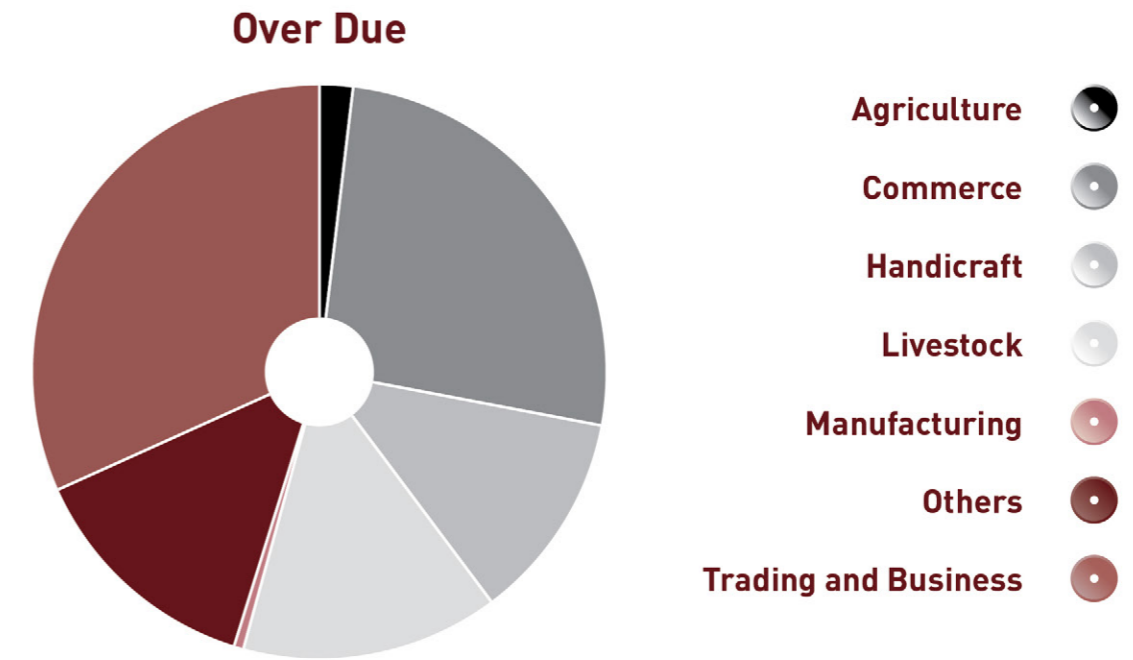
ڈاکٹر سے رابطہ کریں



بیماریوں کی صورت میں ڈاکٹر سے رجوع کریں

مزید معلومات کے لیے 042-111-272-272

Sectorwise impact of COVID-19 for the period April-June 2020



According to the World Bank, the economies across the world will fall into recession. The efforts made in the last 5 years for poverty alleviation will be overturned due to the pandemic. The most affected segment of the society is the low income group as the majority of these people are part of the informal economy. Having no means to assess work, some workers especially daily wagers lost their earnings completely as the government imposed lockdown, limiting their access to clients and people not welcoming workers in their homes due to the fear of COVID.

Based on the data available in Management Information System (MIS) of the overall client portfolio, a major chunk of Overdue/ Portfolio At Risk (PAR) lies in the Trading & Business sector as per the repayment pattern. The reason behind this hit to the Trading & Business sector, according to the surveyed individuals, is Nationwide lockdown. Not having access to their business and shops, purchasing, inventory management, no or limited access to customers, all of these reasons affected this sector. 30-34% of the total Overdue/ PAR of CEIP's portfolio lies in Trading & Business and Commerce falls right behind it at 26-34% during the period April 2020 - June 2020. 11-14% of the Overdue and PAR consists of Livestock clients. Manufacturing and Agriculture are the least impacted sectors.

Our team at CEIP is actively engaged in creating a training module on online presence for our clients. These trainings will guide them on creating an online presence and using the tools available to maximise their reach. In the beginning we will identify the clients that already have access to a smartphone and have some knowhow of Facebook, Whatsapp, World Wide Web, etc. With the help of these trainings, we would try to mitigate the impact of COVID in future and help our clients sustain their businesses.

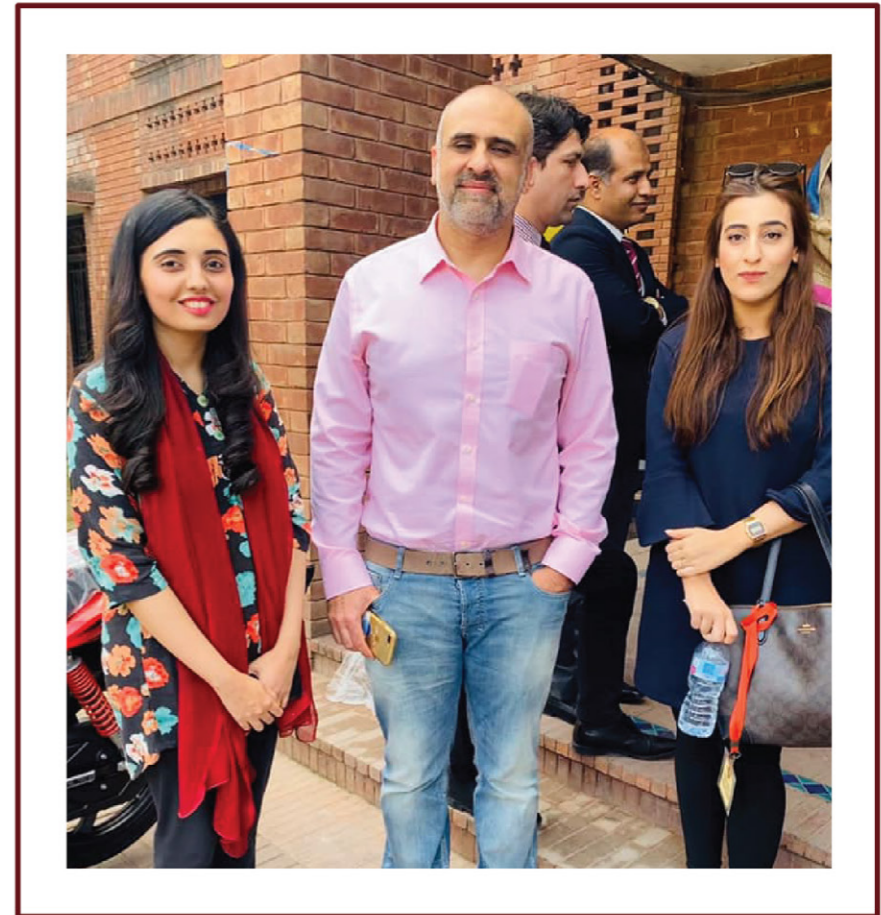
Community Solar Mela

CEIP held a Community Solar Mela at Okara to enlighten the masses about the benefits of renewable energy. A Theatrical Performance was organised on the topic: 'Roshan Zindagi Ki Shruwat' that focused on solar products and their usage. Another highlight of the event was the display of products by our solar product vendors such as Greenlight Planet (GLP), Zonergy and Harness. A Kids Corner was organized for children, where a poster competition was held on clean energy. CEIP's existing clients also had the opportunity to display and sell their products at the Mela, catering to an audience of over 350 people.



Women on Wheels launch in Lahore

Ms. Warda Altaf, Business Development and Communications Manager, and Ms. Maryam Naqvi, Business Development Associate, attended the #WomenOnWheels launch in Lahore. Over 150 students from Kinnaird College for Women have registered to be a part of the program.



'Women on the Go - The Future of Inclusive Mobility'

Ms. Maryam Naqvi, CEIP's Business Development Associate spoke at All Pakistan Women Movement's session 'Women on the Go - The Future of Inclusive Mobility'. She spoke alongside Ms. Zenith Irfan (Pakistan's Motorbike Girl) about the significance of inclusive mobility in Pakistan. She enlightened everyone about CEIP's 'Women Ride With Pride' initiative which is providing a safe and sustainable mobility to women in Punjab through lending them scooters on easy instalments and how it is enabling women to achieve wider social and economic development.



'International Women's Day' session at Qainchi branch

Ms. Warda Altaf, Manager Business Development & Communications, conducted a highly engaging awareness session on 'International Women's Day' with our female clients in Green Town. She enlightened them about the significance of this year's theme 'Each for Equal' for women and how they should be celebrating their day by spreading awareness about women rights in their communities and claiming their equal place in the society. She inquired from them the challenges they face being a woman and persuaded them to speak up for their equal rights.



News and Events

Girls Learn Women Earn by the World Bank Pakistan

CEIP was selected as one of the Premier Partner Organizations by the World Bank Pakistan for its 'Girls Learn Women Earn' (GLWE) National Campaign. An International Women's Day celebration of GLWE was held at The World Bank Pakistan Headquarter in Islamabad. CEIP's Business Development & Communications Manager, Ms. Warda Altaf and Business Development Associate Ms. Maryam Naqvi advocated for CEIP's contribution in Promoting Girls Education and Women Employment in Punjab. Warda enlightened the audience about CEIP's mobility project: 'Women Ride with Pride' which is one of the pledges CEIP has committed to work on in 2020.



Feature: Gender Norms and Transport Financing

Gender Norms and Transport Financing

Pakistan is one of the lowest ranked countries in terms of gender parity. This is especially evident when we focus on the ability of men and women within the same household to move freely. We observe that transport and safety constraints (like sparse public transport and unsafe streets) are heavier burdens on women than on men in Pakistan. In partnership with researchers in political economics at Stanford University, we at CSC Empowerment and Inclusion Programme utilized a phone survey to assess how factors such as wait time at a destination, street safety and the need for permission from other members of the family restrict women's movement in urban and peri-urban Lahore. With approximately 400 responses, we find that roughly 48% of women state that it is difficult for them to get around. In addition, over half (55%) of women report needing permission from their husbands or in-laws to visit nearby stores, whereas an even greater percentage (59%) need to seek permission for visiting their relatives.

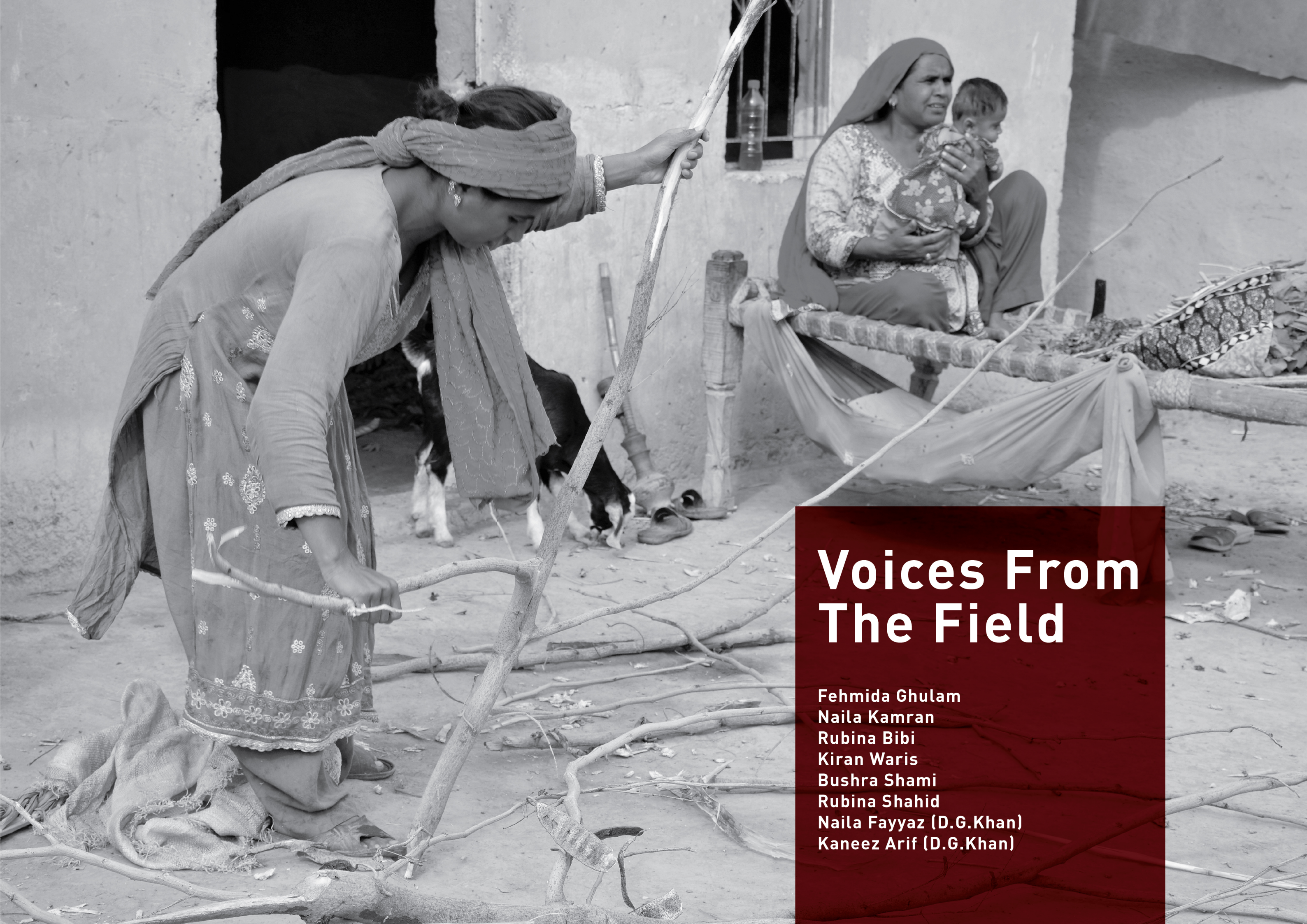
We then collected information on how our clients rank different ways of getting around. When questioned about their preferred means of transportation, 36% of the women chose traveling with their husbands on a motorbike as the safest option, followed closely by traveling on a rickshaw (34%). Public transport appears to be a last resort for women within our sample, with only 14% preferring to travel by public buses and wagons. We also asked the respondents' views of less conventional modes of transportation for women, inquiring whether they would allow women within their households to ride scooties—we find that roughly 66% of the women and 73% of men would allow them to do so. This shows that men and women alike broadly agree that scooties are a viable mode of transport for women. Our survey also suggests that there is a latent demand for programs facilitating women's access to their own personal transportation, like our own Scooty Loan program that assists low-income women in financing their scooties. We find it encouraging that there has been a shift in the mindset in Pakistan about what does and does not count as an "appropriate" means of transport for women, and our organization will continue to work to enhance women's mobility and financial empowerment.



Breast Cancer Awareness- Pinktober

Breast Cancer Awareness sessions were held at our Head office, Green Town branch and Fatima Jinnah Girls High School in Shehzada village in collaboration with Shaukat Khanum Memorial Cancer Hospital and Research Centre. Ms. Warda Altaf, Manager Business Development and Communications, and Ms. Sumaira Shahid, Senior Executive Operations, discussed the signs of breast cancer and self examination techniques with the audience.





Voices From The Field

Fehmida Ghulam
Naila Kamran
Rubina Bibi
Kiran Waris
Bushra Shami
Rubina Shahid
Naila Fayyaz (D.G.Khan)
Kaneez Arif (D.G.Khan)

Voices From The Field

Fehmida Ghulam

Fehmida Ghulam, resident of Gawala colony, is a recent client of CEIP. Fehmida's husband runs a dairy shop and previously had an employee to take care of the livestock but he had to bear heavy losses due to his inefficiency and mismanagement. Fehmida decided to take charge of the situation by looking after the livestock herself and she took a Microcredit Loan from CEIP and invested in increasing livestock. She later took Solar Energy Loan from CEIP and got a Home Solar System that she used for lighting the area where the livestock is kept and the fan helped in keeping the temperature moderate for the animals. Providing a better environment to the animals helped in better outputs and their sales began to increase resulting in an increase in their profits. She also uses the solar products for her family in case of load shedding. Fehmida expressed her satisfaction with CEIP's services by saying: "I wish to take a bigger loan from CEIP in the near future to purchase more animals and to make more profits for my children."



Naila Kamran

A year ago, CSC Empowerment and Inclusion Programme (CEIP), Pakistan Microfinance Investment Company - PMIC and GharPar entered into a tri-party partnership aimed at skill development of aspiring women entrepreneurs with the aim to foster women empowerment and enhance financial inclusion. In Punjab alone the labour force participation stands at a mere 36.3%. This partnership between CEIP, PMIC and GharPar is creating an enabling environment for women to have access to capital which will help them become micro entrepreneurs. GharPar is providing beautician trainings to women along with a platform that caters to a large audience to monetize their skill whereas under this partnership, CEIP is providing microcredit loans to these women to finance their beautician service kits.

Naila Kamran, a resident of Green Town, is one of the beneficiaries of this partnership. She used to work at a salon in D.H.A. Lahore, which has a distance of approximately 15kms from her residence, and a major part of her earning was spent on daily commute therefore she decided to quit. Naila joined GharPar and received a 3 months long training which polished her skills and she has now started earning more through the platform. Her husband is a barber who runs his own shop and is very supportive of her work. She took a loan of PKR. 50,000 from CEIP to purchase the beautician service kit from GharPar which has all the materials that she needs to provide services at clients' home. She has recommended her ex-peers and friends to benefit from this partnership as some of them have lost their jobs during the COVID-19 pandemic.



Voices From The Field



Rubina Bibi

"I haven't gotten married, but with CSC's loan and my kiriyana support, I have become the sole breadwinner of my entire household," says Rubina, a resident of Walton.

Rubina is a 32 years old woman who lives in her household with her mother and one younger brother. She has 3 other siblings all of whom are married and living separately. Through running the Kiriyana store on a daily basis, Rubina is now the sole breadwinner of her household. She finances her family's everyday expenditures, brother's education and mother's medication. Since Rubina made the decision to not marry and earn for her family, she has had to face a lot of difficulties. "As a woman in my community, it is difficult to enact mobility and interact with so many people everyday." In her everyday life, Rubina chooses to wear outfits which are similar to men's so that it becomes easier to carry herself around in a man's world. "However, at the end of the day, I am able to live with peace because I am supporting my family," said Rubina.

Kiran Waris

"During COVID-19, I initially began stitching masks for my neighbours, because I cared about them and didn't want any of them going out and getting sick. To my Good luck, my care began to pay off and now I am also selling masks to grocery stores" says Kiran Waris, CEIP's Microcredit client from Band Road, Lahore.

Kiran's stitching expertise has evolved over the years to foster the most innovative and aesthetic designs for her customers. Before COVID-19, Kiran used to earn a monthly income of PKR. 50,000. But the virus has devastated her earnings. The market closures during the lock down time created severe disruptions for her business. However, it is her diligence through which she still managed to financially support her family and children by selling masks. Kiran is grateful to CEIP for providing her economic relief in such hard times and waits for a miracle to happen that can make COVID-19 go away.



Voices From The Field



Bushra Shami

The cultural belittling of sanitation workers in Pakistan makes their life miserable. Bushra Shami, a Christian resident of Mochi Gate, Lahore and a wife of a sweeper knows well the social discrimination she had to endure throughout her life. Devastated, yet helpless Bushra was unable to help her husband in household finances. She has four children, whose education has always remained her priority. It was her brother in law who gave her the idea of assisting him in his 'Bid Boxes' business. However, initially the business was small enough to create a difference in Bushra's life, but her determination soon began to bear fruits. It was her neighbours who enlightened her about CEIP's services and persuaded her to apply for a loan and grow the size of her business. She initially applied to CEIP's Microcredit loan and used this amount to add a variety in Bid Boxes. This raised the total sales which enabled her to send her children to school. With the passage of time, Bushra began to grasp expertise in making Bid boxes and this encouraged her to lend further loans from CEIP. Bushra says:

"Today, I feel an equal part of society despite being a Christian and it is because of CEIP which has not discriminated against me on the basis of my religion and family background, rather granted me financial strength to take my family out of poverty".

Rubina Shahid

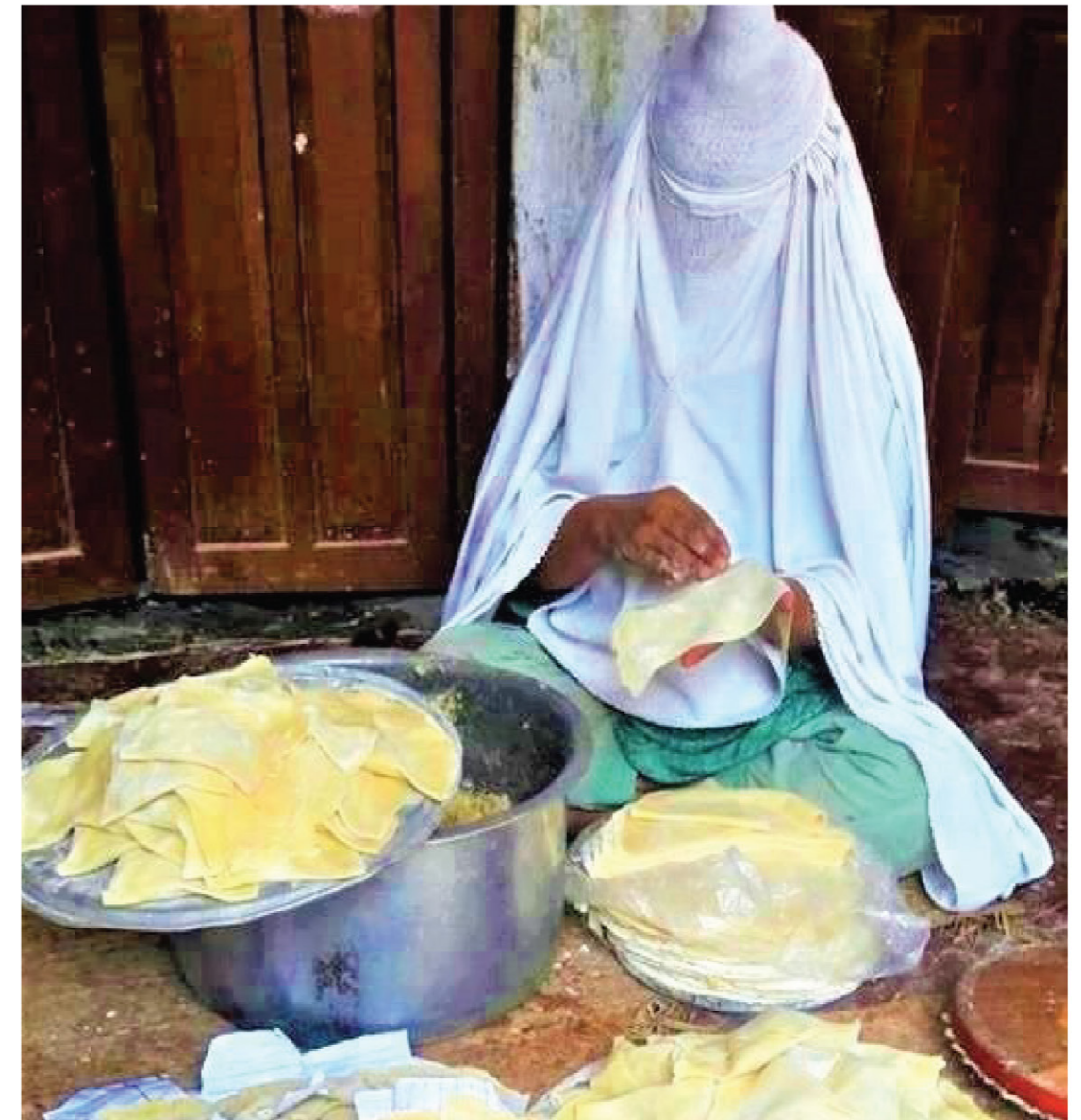
Rubina Shahid, the resident of Mochi Gate, Lahore, is one of CEIP's brave clients since 2013. She fought against odds and believed in changing her fate through hard work, resilience, and diligence. She always wanted to add to the family income and provide a promising future to her children. Hence, she learned the skill of making shoe soles from her brother in law. As she was aware that her husband, who is a needle-worker by profession, could not add enough to the household income, Rubina decided to share her valuable addition to the household income by the utilization of her learned skill. With the growing financial burden of her three growing children, Rubina started selling her hand-made shoe soles to the market. Initially, she took a small loan from CEIP in 2013, but with time her business became stable and started blooming. Henceforth, Rubina decided to apply for CEIP's MEL loan of Rs. 150,000. Currently, she has invested the loan amount into her business and has converted a small-scale business activity at home to medium-scale business activity. Presently, Rubina can earn a handsome amount of PKR 40,000 monthly by purchasing good quality raw-material and ensuring that the product is long-lasting. Rubina is grateful to CEIP for empowering her financially and enabling her to support her family and children. She has fulfilled her dream of sending her children to good schools, which she thinks is a great achievement on her part. She is confident that her relation with CEIP will continue to grow as it has been in the past seven years.



D.G.Khan stories

Naila Fayyaz (D.G.Khan)

Naila Fayaz a resident of Chorhata, Dera Ghazi Khan, is our client under Ehsaas Programme. She has taken a loan of PKR. 35,000 and has a family of 5. Before acquiring the loan, her family was going through a financial crisis as her husband was the only one earning. As the burden of expenditures increased, she had to take her daughter out of the school as they couldn't afford her school fee. Naila had adequate skills to start her own stitching business by sewing clothes for the neighbourhood. Soon after she started sewing clothes, she realized that a better way to monetize her skill was starting a stitching center for women in the neighbourhood who, just like her, wanted to do something on their own. She utilized the loan in purchasing material and sewing machines for the center. She is currently coaching 15 girls and makes an income of PKR. 12,000 - 15,000 a month. She has now sent her daughter back to school and their living condition has improved. Naila is now herself taking beautician classes and wishes to start another business by opening a beauty salon.



Kaneez Arif (D.G.Khan)

"Ever since I availed PMIFL, I have been able to put food on the table every day for my family. Without CEIP's help I would have not ensured our survival", says Kaneez Arif from D.G. Khan. Kaneez belongs to Union Council Kot Churhata, D.G. Khan and has always faced a harsh living environment, filled with numerous challenges. She has six children and her husband has been suffering from a lungs infection for a long time. The ailing health of her husband left Kaneez very disturbed. She was worried for her children's future and wanted them to have a shot at life. But, was unsure from where and how to begin working on her own. Hearing about CEIP persuaded her to take out a loan and utilize her skill of making Samosas. She applied for her first Prime Minister's Interest Free Loan (PMIFL) worth PKR. 20,000 on 2nd November 2016. With the help of this amount she began making Samosas and Pakoras from home. Her husband was very supportive of her and encouraged her to take out further loans from CEIP and open a food stall. This gradually raised her income to PKR. 30,000 per month and today she is able to support her family and her husband's medical treatment.



Community Support Concern

Community Support Concern Achievements
News and Events
Voices From The Field

Community Support Concern's Achievements

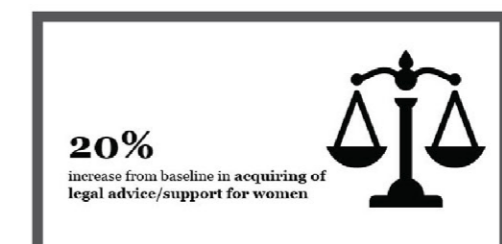
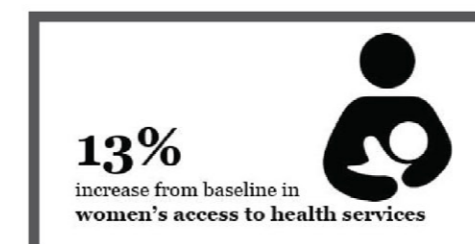
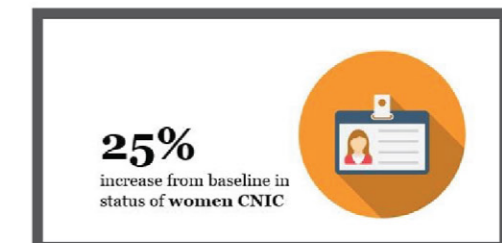
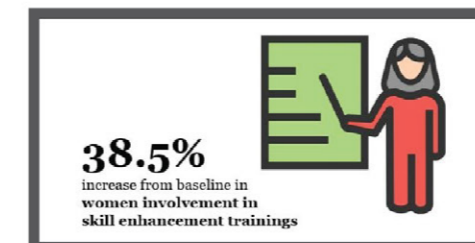
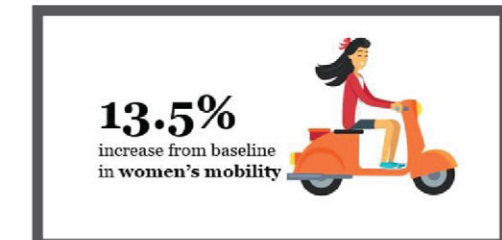
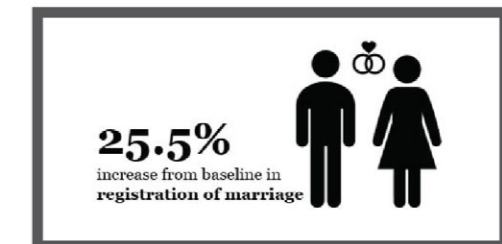
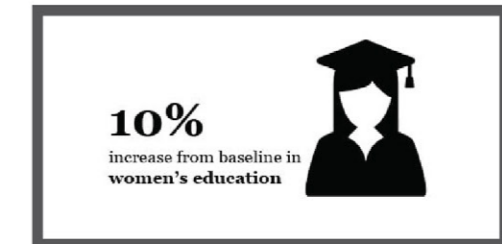
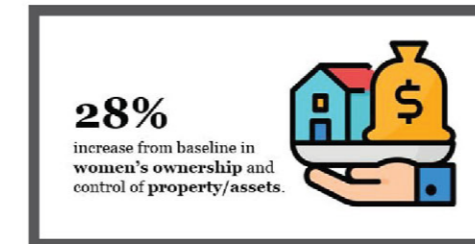
CSC's project, Promotion of Women Rights in Punjab and Capacity Development (PWRCD) has almost completed its first phase by the financial support of Brot für die Welt. The project starting from November, 2017 was implemented in 30 villages of Tehsil Ferozewala and Sharqpur, District Sheikhpura. The main purpose of this project was to eliminate domestic violence against women through awareness, legal assistance, and economic empowerment. Let's take a look at the achievements of this project as per external evaluator:

CSC

Empowering women through alleviating their social, political, economic and health status is a highly desirable end in itself to achieve and is important in the pursuit of sustainable development. To make this happen, CSC's project Promotion of Women Rights in Punjab and Capacity Development (PWRCD) has made several concrete interventions in Sheikhpura.

CSC is taking the lead in fighting against the Pandemic of domestic abuse on women and children by providing legal access to its clients. Advocate, Ms. Raheela Kamran, a paralegal trainer of CSC, has been actively providing legal counsel to women seeking help during Lockdown. She is quoted to say that there has been a sharp rise in the domestic abuse cases on women during Lockdown owing to economic anxiety, joblessness, lack of resources, and drug consumption. She believes that people also profess their power on the less powerful individual when they feel powerless in one area of their lives. The closed workplaces and discouraged social interaction have isolated many victims in violent homes without access to family networks or legal help. CSC has been directing victim women, including those who faced intimate partner abuse to its legal trainer for legal help.

Another major step that CSC took during the Pandemic was to provide relief packages in the form of ration bags to the most affected families in the project area of Sheikhpura with the support of Brot. The ration bags included grains, flour, sugar, soap, toothpaste, detergent powder, oil, and other basic necessities. The package was sufficient for an average family size of seven for one month. Many beneficiaries of the project, who have previously received seed money to start their ventures such as canteen at schools, small salon setups at home, and stitching businesses, were majorly affected during the lockdown, with some families having no income at all. CSC has targeted over 2330 families with this ration drive and helped them sustain themselves during the Pandemic. All activities are conducted with COVID-19 SOPS in place.



Women's Mela

A festival (women's mela) was organized at Nizampur Dacca, Tehsil Ferozwala, Sheikhpura, in consultation with all stakeholders, particularly women and CBOs members, to reflect women's contribution in the society through the display of their skill. The entrepreneur women exhibited their stalls and showed that women could perform well if they are treated equally by the society. The objective of the Mela was to allow home-based women workers/entrepreneurs to exhibit competitive skills, provide a place for their product promotion, improve market access, and develop linkages with buyers and traders who have participated in CSC's different Skill Enhancement and Enterprise Development training programs. This initiative has helped improve the income spectrum of these poor and deserving Entrepreneurs. It has provided a platform for entrepreneur women to create linkages and sales of their products. A total of 25 entrepreneurs participated and displayed their products such as children's garments, women's clothing, home decoration, mud clay crockery, beautician and mehndi stalls, and different food items. In Mela, over 150 people from different walks of life participated by following COVID-19 SOPs (masks, sanitizers, etc.).



International Women's Day at Fatima Jinnah Girls High School

Our students from Fatima Jinnah Girls High School, Shehzada village celebrated International Women's Day. They raised their voices for an equal and quality education for girls in Pakistan as the theme for this year was Each for Equal.



'Wailay Di Gal' Street theater performance

A Street theater performance, 'Wailay Di Gal' was organized at Ghazipur Village, Sharaqpur. It is an effective means of spreading awareness about sensitive issues, such as reproductive health, among the rural masses. This performance covered aspects such as family planning and consequences of early marriages.



International Women's Day seminars at Qila Ghaus and Dhaka

CSC held International Women's Day seminars at Qila Ghaus and Dhaka, Sheikhpura under our project 'Promotion of Women Rights in Punjab and Capacity Development'. The seminars spread awareness about the significance of women's day and women's legal rights among the marginalized community. An overall 210 people benefited from these sessions.



Lessons Learnt and Experience Sharing training workshop

CSC has built a 'Legal Assistance Cell' in collaboration with Tehsil Bar Ferozewala which facilitates women in acquiring legal assistance effectively. A 'Lessons Learnt and Experience Sharing' training workshop was held at Project Office Sheikhupura with 17 lawyers of Tehsil Bar. On-going referred cases of victim women by CSC were discussed along with the future strategy based on the lessons learnt.



Project Launch Ceremony

CSC has entered into a new phase of the project, "Promotion of Women's Rights and Capacity Development in Punjab," funded by Brot für die Welt. Project launching ceremonies were organized for all stakeholders in two different locations, to avoid large gatherings due to COVID-19 pandemic. The stakeholders included community members, teachers, women entrepreneurs, youth (male & female), NGOs, lawyers and media personnel in the events. The purpose of this ceremony was to share experiences/lessons learned as well as disseminate information about the project and to seek support from all stakeholders.



Paralegal Training Workshops

Two paralegal training workshops were organized by CSC for male and female groups in village Bado Male, Sheikhupura. The training covered areas such as the importance of registration of marriage contract, CNIC, birth certificates, inheritance laws, etc. CSC also created their linkages with legal assistance cell to enable them to help victim women in case of need.



Enterprise Development Training (EDT)

CSC conducted an Enterprise Development Training (EDT) at Burj Atari, Sheikhupura. 20 women participated in this training who were divided into 4 groups. They were taught different ways to enhance their businesses. As a part of this session, each group also set up their stalls to demonstrate their learning.



Asset Distribution Ceremony

CSC, under the project "Promotion of Women's Rights in Punjab and Capacity Development," provides victim women with Enterprise Development training according to their interest and skills for their economic empowerment.

Under this project, materials and initial equipment were provided to victim women, to financially assist them in setting up their micro enterprises. Due to COVID-19 lockdown, their businesses have experienced losses and it became difficult for them to sustain their businesses. Keeping this in view, CSC in collaboration with Brot für die Welt rehabilitated 25 old victim women who were the most affected.





Annual Result Ceremony

CSC's Fatima Jinnah Girls High School held its 'Annual Result Ceremony' in Shehzada Village. High achievers of the school were awarded trophies and shields, a theatrical performance was held by the title 'Ilm Da Chanan' on the significance of Girl-Child Education. Students also presented thrilling performances. An overwhelming majority of people attended this event from all over the village.





Voices From The Field

Rehan
Shama Firdous
Mahreen

Voices From The Field

Rehan

According to a report by Sahil NGO, over 10 children are abused in Pakistan everyday. This is one of the key issue that CSC is educating masses in the project area of Sheikhpura. Mahria Foundation is a Community Based Organisation (CBO) that has been established in the Awal Khair vilage by Mr. Muhammad Saleem with the support of CSC. They organized a seminar on Child Safety and Child Abuse after receiving seed money from CSC to spread awareness about these sensitive issues. A large number of mothers participated in the seminar and they further educated their children on how to react in situations of abuse and how to save themselves. Numerous cases on child abuse have been reported in the last 6 months which reflects the impact of this seminar as more and more people are coming forward and reporting such cases. Rehan, an 8 years old boy, was harassed by an unknown man on the street who took him to an empty house. Rehan resisted and made loud noises which drew attention and people gathered from surrounding. The police was immediately informed and they arrested the culprit.



Shama Firdous

“My husband’s behaviour was always very turbulent and dysfunctional towards me, which escalated after he became jobless and addicted to drugs”, says Shama Firdous who is a CSC’s Domestic Violence Victim from Sheikhpura.

Shama and her husband remained married and lived together for 8 years. Both are from rural farming backgrounds. They have two children who were quite young at the time of their separation. Shama belongs to Mirpur, Dhamkey Sheikhpura and works as a strawberry picker in the strawberry farms. From the start of the relationship, her husband was violent and abusive towards Shama. He would accuse her of showing interest in other men and physically abused her as a punishment. Shama recalls many years of being routinely punched in the stomach and pushed into walls. Her husband would often check on her whereabouts and constantly monitored her money after becoming jobless and refused to make any contribution himself to the family expenses. It was her husband’s growing drug addiction which led to constant harassment towards Shama from her brother-in-law and father-in-law. The harassment became unbearable for Shama and she decided to call off her marriage. To her good luck, she found refuge in CSC’s counseling and legal help which enabled her to escape an abusive relationship. CSC’s legal team assisted her in filing a harassment complaint against her in-laws, a case of khula against her husband and seeking asylum in Dar-ul-Amaan. Shama is really grateful to CSC for all the help and she looks forward to avail CSC’s enterprise development trainings through which she can set up her own business in future.



Voices From The Field

Mahreen

Mahreen, a resident of Kot Abdul Malik-1, is an educated young girl who moved to Lahore to complete her education. She wanted to marry a guy of her choice but her decision was not acceptable to her family who then disowned her. Her husband was an auto rickshaw driver. With the passage of time, she found out that her husband gambles and bets all money that he earns from rickshaw driving. Mahreen started teaching in a school to bear the expenses and feed her son. Her husband's gambling addiction got to the point where he lost his auto rickshaw and when he did not have any earning left for gambling, he lost Mahreen in a bet. When he brought a man home to take Mahreen, she took her son and ran away. She was sitting on a roadside when a family took her in and helped her establish contact with her family. Her family told her about CSC's paralegal training and victim women rehabilitation program. Mahreen has now filed for a divorce with the support of CSC's legal assistance cell and CSC is also helping her find a suitable job to secure her future.



Audited Reports

Independent Auditor's Report

Audited Reports

INDEPENDENT AUDITOR'S REPORT

To the members of CSC Empowerment and Inclusion Programme Report on the Audit of the Financial Statements Opinion

We have audited the annexed financial statements of CSC Empowerment and Inclusion Programme ('the Company'), which comprise the statement of financial position as at 30 June 2020, and the income and expenditure statement, the statement of comprehensive income, the statement of changes in fund, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the income and expenditure statement, the statement of comprehensive income, the statement of changes in fund and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2020 and of the surplus, other comprehensive income, the changes in fund and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan ('the Code') and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Directors' report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion.

Audited Reports

Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:


proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);

the statement of financial position, the income and expenditure statement, the statement of comprehensive income, the statement of changes in fund and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;

investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and

no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is Syed Mustafa Ali.


RIAZ AHMAD & COMPANY
 Chartered Accountants

Lahore

Date: 26 JAN 2021

CSC EMPOWERMENT AND INCLUSION PROGRAMME (A Company setup under section 42 of the Companies Act, 2017) STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2020

ASSETS	NOTE	2020 Rupees	2019 Rupees
Non-current assets			
Fixed assets	3	22,909,678	40,443,393
Right-of-use assets	4	54,684,324	-
Intangible asset	5	219,057	250,704
Long term micro credit portfolio	6	29,775,747	22,858,865
Long term loans	7	771,834	1,032,536
Long term security deposits		1,784,500	6,494,100
Total non-current assets		110,145,140	71,079,598
Current assets			
Micro credit portfolio	8	1,331,747,887	1,203,191,689
Loans and advances	9	2,938,448	3,217,340
Short term deposits and prepayments	10	16,692,406	10,877,906
Service charges receivable on micro credit portfolio		41,230,301	20,297,887
Other receivables	11	26,201,030	15,061,513
Short term investment	12	41,319,836	40,600,658
Cash and bank balances	13	308,050,056	146,255,364
Total current assets		1,768,179,964	1,439,502,357
TOTAL ASSETS		1,878,325,104	1,510,581,955
LIABILITIES			
Non-current liabilities			
Long term financing - secured	14	830,775,736	310,000,000
Liabilities against assets subject to finance lease	15	-	5,786,810
Lease liabilities	16	40,902,680	-
Deferred credit - grants	17	1,637,142	697,118
Total non-current liabilities		873,315,558	316,483,928
Current liabilities			
Accrued and other liabilities	18	8,191,842	7,840,882
Accrued markup	19	54,711,517	2,338,822
Current portion of long term liabilities	20	585,283,210	856,375,111
Total current liabilities		648,186,569	866,554,815
TOTAL LIABILITIES		1,521,502,127	1,183,038,743
NET ASSETS		356,822,977	327,543,212
REPRESENTED BY:			
Fund		<u>356,822,977</u>	<u>327,543,212</u>
CONTINGENCIES AND COMMITMENTS			
	21	-	-

The annexed notes form an integral part of these financial statements.



CHIEF EXECUTIVE



DIRECTOR

CSC EMPOWERMENT AND INCLUSION PROGRAMME
(A Company setup under section 42 of the Companies Act, 2017)
INCOME AND EXPENDITURE STATEMENT FOR THE YEAR ENDED 30 JUNE 2020

	NOTE	2020 Rupees	2019 Rupees
INCOME			
Service charges		444,247,193	360,610,288
Risk coverage fee		9,940,497	10,802,471
Loan processing fee		49,695,052	50,107,592
Amortization of deferred credit- grants	17	14,030,630	15,520,679
Other income	22	45,672,728	21,625,446
		<u>563,586,100</u>	<u>458,666,476</u>
EXPENDITURE			
Direct Program Costs:			
Salaries and other benefits	23	157,931,970	140,874,950
Operational costs	24	72,930,719	67,795,546
Provision made against non - performing loans - net	25	24,141,641	31,419,406
Trainings and workshops		6,244,841	5,756,606
Financial and other charges	26	245,489,322	143,975,903
		<u>506,738,493</u>	<u>389,822,411</u>
General administrative and management expenses	27	27,567,842	30,831,080
SURPLUS BEFORE TAX		<u>29,279,765</u>	<u>38,012,985</u>
TAXATION	28	-	(20,794,316)
SURPLUS AFTER TAX		<u><u>29,279,765</u></u>	<u><u>58,807,301</u></u>


CHIEF EXECUTIVE


DIRECTOR

CSC EMPOWERMENT AND INCLUSION PROGRAMME
(A Company setup under section 42 of the Companies Act, 2017)
STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2020

	2020 Rupees	2019 Rupees
SURPLUS AFTER TAX	29,279,765	58,807,301
OTHER COMPREHENSIVE INCOME		
Items that will not be reclassified to income and expenditure statement	-	-
Items that may be reclassified subsequently to income and expenditure	-	-
Other comprehensive income for the year	-	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	<u><u>29,279,765</u></u>	<u><u>58,807,301</u></u>

The annexed notes form an integral part of these financial statements.


CHIEF EXECUTIVE


DIRECTOR

CSC EMPOWERMENT AND INCLUSION PROGRAMME
(A Company setup under section 42 of the Companies Act, 2017)

STATEMENT OF CHANGES IN FUND FOR THE YEAR ENDED 30 JUNE 2020

	FUND	ACCUMULATED SURPLUS	TOTAL
	----- Rupees -----		
Balance as at 30 June 2018	212,096,844	56,639,067	268,735,911
Surplus for the year ended 30 June 2019	-	-	-
Other comprehensive income for the year	-	-	-
Total comprehensive income for the Year	-	-	-
Balance as at 30 June 2019	212,096,844	56,639,067	268,735,911
Surplus for the year ended 30 June 2020	-	-	-
Other comprehensive income for the year	-	-	-
Total comprehensive income for the Year	-	-	-
Balance as at 30 June 2020	212,096,844	56,639,067	268,735,911

The annexed notes form an integral part of these financial statements.

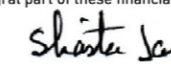

CHIEF EXECUTIVE


DIRECTOR

CSC EMPOWERMENT AND INCLUSION PROGRAMME
(A Company setup under section 42 of the Companies Act, 2017)
STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2020

	2020 Rupees	2019 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Surplus before tax	29,279,765	38,012,985
Adjustments for non - cash charges and other items:		
Depreciation on operating fixed assets	7,027,195	10,244,741
Depreciation on right-of-use assets	14,601,749	-
Amortization of intangible asset	112,847	106,080
Loans written off against death cases	-	33,215
Loans written off against death cases - IFL Program	30,500	135,000
Provision made against non - performing loans - net	24,141,641	31,419,406
Financial charges on lease liabilities	8,335,786	-
Financial and other charges	236,265,057	141,920,469
Profit on debt instrument	(11,019,534)	(6,481,024)
Amortization of deferred credit - grants	(14,030,630)	(15,520,679)
Amortization of initial loans transaction cost	857,979	913,824
Debit balances written off	-	183,309
Loss on disposal of operating fixed assets	80,770	32,195
	266,403,360	162,986,536
Cash flow before working capital changes	295,683,125	200,999,521
(Increase) / decrease in current assets		
Micro credit portfolio - net	(159,645,221)	(417,150,815)
Loans and advances	539,594	(924,230)
Short term deposits and prepayments	(5,814,500)	(3,970,457)
Service charges receivable	(20,932,414)	(6,822,344)
Other receivables	(7,063,491)	68,624
	(192,916,032)	(428,799,222)
Increase in accrued and other liabilities	350,960	2,831,059
Cash used in operations	103,118,053	(224,968,642)
Long term security deposits - net	4,709,600	(246,000)
Financial charges paid	(192,228,148)	(141,100,941)
Taxes paid	(4,076,026)	(6,982,753)
Net cash used in operating activities	(88,476,521)	(373,298,336)
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditure on operating fixed assets	(1,721,295)	(8,401,419)
Intangible asset acquired	(81,200)	-
Proceeds from sale of operating fixed assets	628,000	506,694
Short term investments made	(705,000,000)	(539,452,200)
Short term investments matured	715,300,356	726,204,787
Net cash from investing activities	9,125,861	178,857,862
CASH FLOWS FROM FINANCING ACTIVITIES		
Long term loan obtained from PMIC	720,000,000	525,000,000
Long term loan repaid to PMIC	(300,000,000)	(375,000,000)
Foreign currency loans repaid	(182,400,000)	-
Grants received	14,970,654	1,063,750
Liabilities against assets subject to finance lease repaid	-	(3,642,816)
Lease liabilities paid	(11,425,302)	-
Net cash from financing activities	241,145,352	147,420,934
Net increase / (decrease) in cash and cash equivalents	161,794,692	(47,019,540)
Cash and cash equivalent at the beginning of the year	146,255,364	193,274,904
Cash and cash equivalent at the end of the year	308,050,056	146,255,364


The annexed notes form an integral part of these financial statements.



CHIEF EXECUTIVE



DIRECTOR


Our Partners



 319-4, D1, Green Town, Lahore.

 042-111-272-272

 <https://www.cscp.org/>

 <https://www.facebook.com/CSCandCEIP/>



**CSC Empowerment &
Inclusion Programme**